



Grain Transportation Report

A weekly publication of the Transportation and Marketing Programs/Transportation Services Branch www.ams.usda.gov/tmdtsb/grain

Weekly Highlights

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July 06, 2006

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Above-Average Weekly Inspections Needed To Reach 2005/06 Export Commitments. With 10 weeks remaining in the corn and soybean marketing year, the weekly inspections rate would have to average 36.3 million bushels (mbu) of corn and 7.2 mbu of soybeans to ship the balance of unshipped exports. This compares to a 3-year average weekly rate of 32.7 mbu of corn and 6.2 mbu of soybeans for the comparable period. Inspections for the week ending June 29 showed the weekly pace of 38.7 million bushels of corn and 5.3 million bushels of soybeans.

Unshipped Export Balances Are Significantly Higher Than Last Year. For the week ending June 22, 2006, unshipped balances of corn and soybeans continued to be significantly higher than last year at this time. **Unshipped balances of corn**—9.2 mmt—were almost 59 percent above last year. Unshipped balances of soybeans—1.95 mmt—were almost 46 percent above last year.

Ocean Rates Favor U.S. Gulf vs. PNW; Vessels Keeping Up With Strong Exports. During June, ocean freight rates were mixed, Gulf-to-Japan rates were down, and PNW-to-Japan rates were up. The Gulf-PNW spread is down compared to the previous year, favoring exports through the U.S. Gulf. Year-to-date grain inspections reflect a higher rate of exports through the Gulf than through the PNW. Fifty-seven U.S. Gulf vessels are due in during the next 10 days. This is 26.7 percent more than last year and 11.2 percent above the 4-year average.

Barge Shipments Surpass 1 Million Tons Per Week, Rates Increase For All Locations. Due to the high level of unshipped grain export balances, barge shipment volumes will likely remain high in the coming weeks. For the week ending July 1, southbound barge grain shipments totaled 1.02 million tons, 36 percent higher than the same week a year ago. This was the largest weekly volume since mid-December 2005. Total year-to-date shipments were 17.4 million tons, 6 percent ahead of last year. Barge freight rates for the week ending June 28 increased at all shipping locations. For the week ending July 1, 475 grain barges unloaded in New Orleans--up 8 percent from last week. There were 418 upbound empty barges at Mississippi River Locks 27, 34 more barges than last week.

Rail Deliveries To Port Reflect Increased Grain Exports. Total rail deliveries of grain to ports during the last 4 weeks were up 12 percent from last year. For the 4 weeks ending June 28, rail deliveries to Mississippi Gulf ports continue to boom, up 127 percent from the same period last year, due in part to increased Mississippi Gulf grain inspections. Rail deliveries to Pacific Northwest ports were 7 percent above the same 4 weeks last year and 46 percent above the 4-year average. Meanwhile, rail deliveries to the Texas Gulf were only 4 percent above the same 4 weeks last year, but 9 percent below the 4-year average. Cross-border rail grain deliveries to Mexico continued to weaken; they were 24 percent below the same 4 weeks last year and 14 percent below the 4-year average.

Grain Originations Up. Grain rail carloads originated for the week ending June 24 totaled 23,019 carloads, 15.3 percent higher than the same week last year and up 10 percent for the last 4 weeks compared to last year. In comparison, coal loadings were up 4.9 percent, crushed stone up 4 percent, total carload traffic up 2.1 percent, and intermodal up 7.9 percent for the week ending June 24.

Shippers Anticipate Tight Rail Capacity. Stronger and higher-than-normal secondary railcar market bids/offers for August-November delivery suggest that shippers still expect rail capacity for grain to be tight. Non-shuttle **secondary railcar market rates** for August-through-November delivery range from \$54 below to \$258 above the same week last year.

Fall Agricultural Transportation Outlook. Outlook for the fall agricultural transportation needs reflects a projection of relatively high corn and soybean crops, higher exports, and increased production of ethanol. On June 30, 2006, USDA revised the planted acreage estimates for 2006/07 crop year. Although corn-planted acres, at 79.4 million acres, were estimated to be down 3 percent from 2005, the estimate was up 2 percent from the March Prospective Plantings report. Soybean-planted acreage, at 74.9 million acres, was up 4 percent from 2005, but down 3 percent from the March Prospective Plantings report. Corn exports are projected to be up 6 percent in 2006/07 from last year, soybeans up 21 percent, and wheat down 10 percent. Corn use for ethanol is projected to increase by 34 percent from 2005/06.

Feature Article/Calendar

Table 1-Quarterly costs of transporting soybeans from U.S. and Brazil to Hamburg,

		German	y				
	2005	2006	Percent	2005	2006	Percent	
	4th qtr.	1st qtr.	change	4th qtr.	1st qtr.	change	
			United	States			
		eapolis, MN			nport, IA		
	\$/mt-		-%	\$/m	t	%	
Truck	10.06	9.42	-6.36	10.06	9.42	-6.36	
Barge	36.71	25.38	-30.86	30.91	21.42	-30.71	
Ocean ¹	22.81	19.53	-14.38	22.81	19.53	-14.38	
Total transportation ²	69.58	54.33	-21.91	63.78	50.37	-21.03	
Farm Value ³	207.11	202.34	-2.30	207.60	204.78	-1.36	
Landed Cost	276.69	256.67	-7.23	271.38	255.15	-5.98	
Transport % of landed cost	25.15	21.17		23.50	19.74		
	Brazil						
	Northwest	RS4 - Rio G	Frande ⁵	North M	IT ⁴ - Paran	agua	
	\$/m	t	%	\$/m	%		
Truck	13.20	13.54	2.58	80.86	84.65	4.69	
Ocean ⁶	55.23	37.06	-32.90	55.73	38.51	-30.90	
Total transportation ²	68.43	50.60	-26.06	136.59	123.16	-9.83	
Farm Value 7	206.36	202.56	-1.84	174.28	157.86	-9.42	
Landed Cost	274.79	253.16	-7.87	310.87	281.02	-9.60	
Transport % of landed cost	24.90	19.99		43.94	43.83		
	South	GO4 - Sant	os ⁵	North Cent	er PR ⁴ - Pa	ranagua⁵	
	\$/m	t	%	\$/m	t	%	
Truck	42.56	42.49	-0.16	21.25	19.41	-8.66	
Ocean	56.73	39.51	-30.35	55.73	38.51	-30.90	
Total transportation ²	99.29	82.00	-17.41	76.98	57.92	-24.76	
Farm Value 7	184.89	180.71	-2.26	214.81	206.88	-3.69	
Landed Cost	284.18	262.71	-7.56	291.79	264.80	-9.25	
Transport % of landed cost	34.94	31.21		26.38	21.87		
Transport // or randed cost	34.74	51.21		20.50	21.07		

Source: The Baltic Exchange; Excludes handling charges

Rates decreased across all transportation modes during this period. Although 4th quarter rates were not available for the Brazil-Shanghai route, there is nothing to indicate that trends would be different from those on the Brazil to Hamburg route (table 1). The total transportation cost of shipping soybeans from Brazil to Shanghai represent 23-46 percent of the landed cost, while the United States transportation cost represent about 25-26 percent of the landed cost.

The government of Brazil has recently announced an emergency aid package in the form of price supports aimed at alleviating Brazilian farmers' indebtedness and improving the adverse agricultural situation caused by the strong Brazilian currency (real), and high production and transportation costs. Surajudeen.Olowolayemo@usda.gov, ahgameir@esalq.usp.br

United States Has Relative Cost Advantage for Shipping Soybeans. Although soybean exports from Brazil are projected to exceed soybean exports from the United States during 2005/06 marketing year, the United States retains the competitive advantage in transportation costs. United States transportation costs for soybean exports represent a smaller percentage of total landed costs than Brazil's. Total transportation costs for soybean shipments decreased from both Brazil and the United States to Hamburg, Germany. However, United States transportation costs represent only about 20-21 percent of the landed cost, but Brazil's represent 20-44 percent (table 1).

> U.S. ocean freight rates decreased 14 percent during the 1st quarter, mostly due to a sharp reduction in barge rates, which decreased 31 percent from the 4th quarter 2005. U.S. trucking rates also decreased during this period. However, Brazil ocean freight rates fell even more—by 30-33 percent during the 1st quarter.

> Similarly, soybean transportation costs from the United States to Shanghai, China, decreased 21-22 percent during the 1st quarter (table 2).

	2005 4th qtr.	2006 1st qtr.	Percent change Un		2006 1st qtr.	Percent change
	Minne	eapolis, MN	1	Dave	nport, IA	
	\$/mt-	-	%	\$/m	ıt	%
Truck	10.06	9.42	-6.36	10.06	9.42	-6.36
Barge Ocean ¹	36.71	25.38	-30.86	30.91	21.42	-30.71
Ocean ¹	43.69	35.71	-18.27	43.69	35.71	-18.27
Total transportation ²	90.46	70.51	-22.05	84.66	66.55	-21.40
Farm Value ³	207.11	202.34	-2.30	207.60	204.78	-1.36
Landed Cost	276.69	272.85	-1.39	292.26	271.33	-7.16

Table 2-Quarterly costs of transporting soybeans from U.S. and Brazil to Shanghai, China

		Brazii		
	Northwest RS ⁴ - Rio Grande ⁵	North MT ⁴ - Paranagua ⁵		
	\$/mt%	\$/mt%		
Truck	13.54	84.65		
Ocean ⁶	48.63	49.13		
Total transportation ²	62.17	133.78		
Farm Value 7	202.56	157.86		
Landed Cost	264.73	291.64		
Transport % of landed cost	23.48	45.87		
	South GO ⁴ - Santos ⁵	North Center PR ⁴ - Paranagua ⁵		
	South GO ⁴ - Santos ⁵ \$/mt%	North Center PR ⁴ - Paranagua ⁵ \$/mt%		
Truck		8		
Ocean	\$/mt%	\$/mt%		
	\$/ mt % 42.49	\$/mt% 19.41		
Ocean	\$/mt% 42.49 50.13	\$/mt% 19.41 49.13		
Ocean Total transportation ²	\$/mt% 42.49 50.13 92.62	\$/mt% 19.41 49.13 68.54		
Ocean Total transportation ² Farm Value ⁷	\$/mt% 42.49 50.13 92.62 180.71	\$/mt% 19.41 49.13 68.54 206.88		

Source: The Baltic Exchange; ²Excludes handling charges

³Source: USDA/NASS

⁴Producing regions: RS = Rio Grande Do Sul, MT= Mato Grosso, GO = Goiás, PR = Paraná

⁶Source: ESALO/ USP (University of São Paulo, Brazil) and USDA/AMS

⁷Source: Companhia Nacional de Abastecimento (CONAB) www.conab.gov.b

³Source: USDA/NASS

⁴Producing regions: RS = Rio Grande Do Sul, MT= Mato Grosso, GO = Goiás, PR = Paraná

⁶Source: ESALO/ USP (University of São Paulo, Brazil) and USDA/AMS Ource: Companhia Nacional de Abastecimento (CONAB) www.conab.gov.bi

Grain Transportation Indicators

Table 1 **Grain Transport Cost Indicators**¹

	Truck	\mathbf{Rail}^2	Barge	Ocean	
Week ending				Gulf	Pacific
07/05/06	194	224	246	179	223
06/28/06	192	158	231	173	215

¹Indicator: Base year 2000 = 100; Weekly updates include truck = diesel (\$/gallon); rail = nearby secondary rail market (\$/car);

barge = spot Illinois River basis (index = percent of tariff rate); and ocean = routes to Japan (\$/metric ton)

Source: Transportation & Marketing Programs/AMS/USDA

Table 2
Market Update: U.S. Origins to Export Position Price Spreads (\$/bushel)

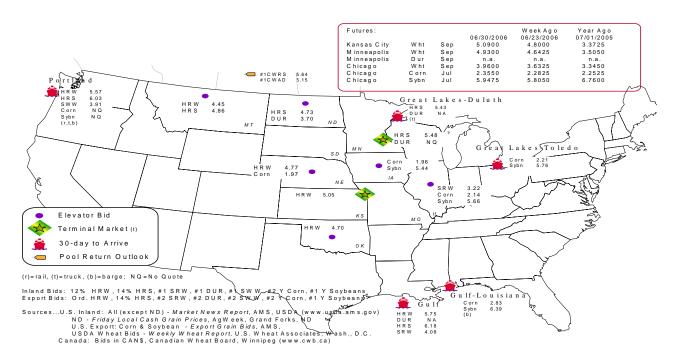
Commodity	OriginDestination	6/30/2006	6/23/2006
Corn	ILGulf	-0.69	-0.63
Corn	NEGulf	-0.86	-0.82
Soybean	IAGulf	-0.95	-0.90
HRW	KSGulf	-0.70	-0.87
HRS	NDPortland	-1.30	-1.43

Note: nq = no quote

Source: Transportation & Marketing Programs/AMS/USDA

The **grain bid summary** illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.

Figure 1 **Grain bid summary**



²The rail indicator is not an index. It is the difference between the nearby secondary rail market bid for this week and the average bid for year 2000 (+) 100.

Rail Transportation

Table 3

Rail Deliveries to Port (carloads)¹

	Mississippi		Cross-Border	Pacific	Atlantic &	
Week ending	Gulf ²	Texas Gulf	Mexico	Northwest	East Gulf	Total
6/28/2006 ^p	1,227	1,639	543	4,220	114	7,743
6/21/2006 ^r	969	1,256	437	4,282	317	7,261
2006 YTD	39,636	56,145	23,114	106,589	11,501	236,985
2005 YTD	25,729	42,535	33,366	113,960	7,433	223,023
2006 YTD as % of 2005 YTD	154	132	69	94	155	106
Last 4 weeks as % of 2005 ³	227	104	76	107	342	112
Last 4 weeks as % of 4-year avg. ³	n/a	91	86	146	135	n/a
Total 2005	50,696	99,079	61,151	224,079	15,690	450,695
Total 2004	41,957	93,500	58,843	208,334	10,957	407,143

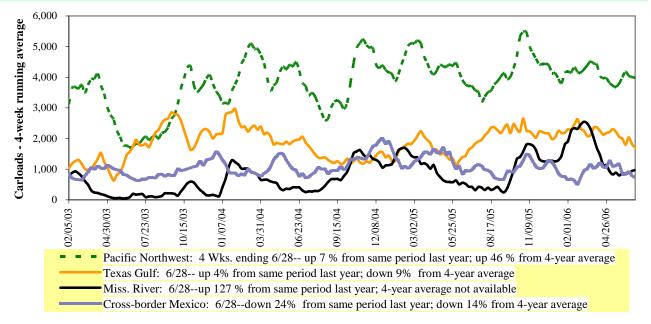
^TData is incomplete as it is voluntarily provided; ² Mississippi Gulf data back to January, 2004 from several new sources has been added resulting in large increases in the numbers reported; ³ Compared with same 4-weeks in 2005 and prior 4-year average; ⁴ Includes 53rd week.

YTD = year-to-date; p = preliminary data; r = revised data; n/a = not available

Source: Transportation & Marketing Programs/AMS/USDA

Railroads originate approximately 33 percent of U.S. grain shipments. Trends in these loadings are indicative of market conditions and expectations.

Figure 2
Rail Deliveries to Port



Source: Transportation & Marketing Programs/AMS/USDA

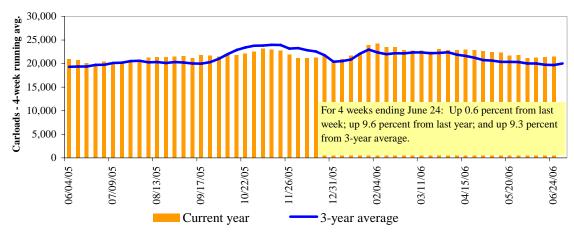
Table 4
Class I Rail Carrier Grain Car Bulletin (grain carloads originated)

	E	East West			U.S. total	Ca	nada	
Week ending	CSXT	NS	BNSF	KCS	UP		CN	CP
06/24/06	2,920	3,229	10,348	638	5,884	23,019	4,979	4,191
This week last year	2,914	3,406	7,471	629	5,543	19,963	3,746	3,700
2006 YTD	77,108	80,384	243,281	14,673	149,904	565,350	116,871	108,240
2005 YTD	74,907	83,585	228,639	15,242	149,562	551,935	104,974	99,482
2006 YTD as % of 2005 YTD	103	96	106	96	100	102	111	109
Last 4 weeks as % of 2005 ¹	109	98	121	107	100	110	132	111
Last 4 weeks as % of 3-yr avg. ¹	108	96	128	124	93	109	120	105
Total 2005	152,060	167,465	476,033	27,459	307,170	1,130,187	225,817	215,145

As a percent of the same period in 2005 and the prior 3-year average. YTD = year-to-date.

Source: Association of American Railroads (www.aar.org)

Figure 3 **Total Weekly U.S. Class I Railroad Grain Car Loadings**



Source: Association of American Railroads

Table 5

Rail Car Auction Offerings¹ (\$/car)²

Week ending					Delivery	y period				
7/1/2006	Aug-06	Aug-05	Sep-06	Sep-05	Oct-06	Oct-06	Nov-06	Nov-06	Dec-06	Dec-06
BNSF ³										
COT grain units	no offer	no offer	190	no offer	335	no offer	183	no offer	160	no offer
COT grain single-car ⁵	060	n/a	5117	n/a	13175	n/a	0141	n/a	090	n/a
UP^4										
GCAS/Region 1	no bid	1	no bid	1	no offer					
GCAS/Region 2	no offer	8	144	51	no offer					

¹Auction offerings are for single-car and unit train shipments only.

Region 1 includes: AR, IL, LA, MO, NM, OK, TX, WI, and Duluth, MN.

Region 2 includes: CO, IA, KS, MN, NE, WY, and Kansas City and St. Joseph, MO.

Source: Transportation & Marketing Programs/AMS/USDA. n/a = not applicable

Rail service may be ordered directly from the railroad via **auction** for guaranteed service, or via tariff for nonguaranteed service, or through the secondary railcar market.

²Average premium/discount to tariff, last auction

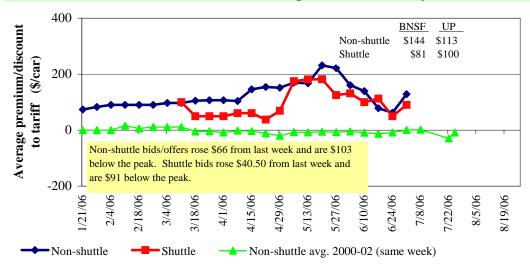
³BNSF - COT = Certificate of Transportation; N. grain and S. grain bids were combined effective the week ending 6/24/06.

⁴UP - GCAS = Grain Car Allocation System

 $^{^{5}}$ Range is shown because average is not available. Not available = n/a.

The **secondary rail market** information reflects trade values for service that was originally purchased from the railroad carrier as some form of guaranteed freight. The **auction and secondary rail** values are indicators of rail service quality and demand/supply.

Figure 4
Bids/Offers for Railcars to be Delivered in August 2006, Secondary Market

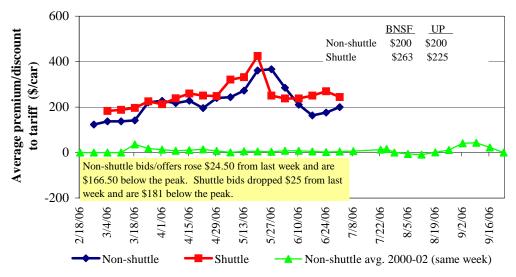


Non-shuttle bids include unit-train and single-car bids.

Source: Transportation & Marketing Programs/AMS/USDA

Figure 5

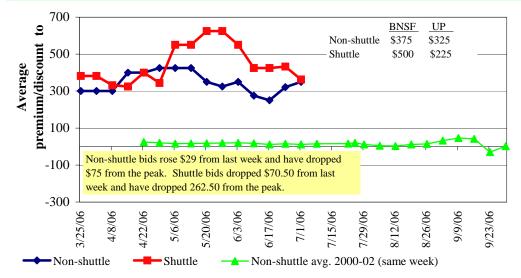
Bids/Offers for Railcars to be Delivered in September 2006, Secondary Market



Non-shuttle bids include unit-train and single-car bids.

Source: Transportation & Marketing Programs/AMS/USDA

Figure 6
Bids/Offers for Railcars to be Delivered in October 2006, Secondary Market



Non-shuttle bids include unit-train and single-car bids.

Source: Transportation & Marketing Programs/AMS/USDA

Table 6
Weekly Secondary Rail Car Market (\$/car)¹

Week ending			Delive	ry period		
7/1/2006	Aug-06	Sep-06	Oct-06	Nov-06	Dec-06	Jan-07
Non-shuttle						
BNSF-GF	144	200	375	400	n/a	n/a
Change from last week	69	12	50	0	n/a	n/a
Change from same week 2005	-54	0	175	258	n/a	n/a
UP-Pool	113	200	325	175	n/a	n/a
Change from last week	63	37	8	0	n/a	n/a
Change from same week 2005	66	87	125	n/a	n/a	n/a
<u>Shuttle²</u>						
BNSF-GF	81	263	500	350	250	-80
Change from last week	81	-25	67	0	0	n/a
Change from same week 2005	n/a	n/a	n/a	n/a	n/a	n/a
UP-Pool	100	225	225	n/a	n/a	n/a
Change from last week	0	-25	n/a	n/a	n/a	n/a
Change from same week 2005	n/a	n/a	n/a	n/a	n/a	n/a

¹Average premium/discount to tariff, \$/car-last week

Missing value = n/a; GF = guaranteed freight; Pool = guaranteed pool

Sources: Transportation and Marketing Programs/AMS/USDA

Data from Atwood/ConAgra, Harvest States Co-op, James B. Joiner Co., Tradewest Brokerage Co.

²Shuttle bids are a new data series; prior to this we provided only non-shuttle rates.

Note: Bids listed are market INDICATORS only & are NOT guaranteed prices,

Table 7

Tariff Rail Rates for Unit and Shuttle Train Shipments¹

Effective date:				As % of same	Rate per	Rate per
7/3/2006	Origin region	Destination region	Rate/car	month last year	metric ton	bushel ²
<u>Unit train¹</u>						
Wheat	Chicago, IL	Albany, NY	\$1,861	100	\$20.51	\$0.56
	Kansas City, MO	Galveston, TX	\$2,120	105	\$23.37	\$0.64
	South Central, KS	Galveston, TX	\$2,550	104	\$28.11	\$0.77
	Minneapolis, MN	Houston, TX	\$3,020	125	\$33.29	\$0.91
	St. Louis, MO	Houston, TX	\$2,460	110	\$27.12	\$0.74
	South Central, ND	Houston, TX	\$4,149	113	\$45.73	\$1.24
	Minneapolis, MN	Portland, OR	\$3,840	91	\$42.33	\$1.15
	South Central, ND	Portland, OR	\$3,840	91	\$42.33	\$1.15
	Northwest, KS	Portland, OR	\$4,490	102	\$49.49	\$1.35
	Chicago, IL	Richmond, VA	\$2,161	108	\$23.82	\$0.65
Corn	Chicago, IL	Baton Rouge, LA	\$2,610	104	\$28.77	\$0.73
	Council Bluffs, IA	Baton Rouge, LA	\$2,470	104	\$27.23	\$0.69
	Kansas City, MO	Dalhart, TX	\$2,365	120	\$26.07	\$0.66
	Minneapolis, MN	Portland, OR	\$3,200	89	\$35.27	\$0.90
	Evansville, IN	Raleigh, NC	\$1,961	109	\$21.62	\$0.55
	Columbus, OH	Raleigh, NC	\$1,850	109	\$20.39	\$0.52
	Council Bluffs, IA	Stockton, CA	\$3,606	100	\$39.75	\$1.01
Soybeans	Chicago, IL	Baton Rouge, LA	\$2,655	108	\$29.27	\$0.80
	Council Bluffs, IA	Baton Rouge, LA	\$2,515	109	\$27.72	\$0.75
	Minneapolis, MN	Portland, OR	\$3,610	100	\$39.79	\$1.08
	Evansville, IN	Raleigh, NC	\$1,961	109	\$21.62	\$0.59
	Chicago, IL	Raleigh, NC	\$2,561	107	\$28.23	\$0.77
Shuttle train ¹	-	-				
Wheat	St. Louis, MO	Houston, TX	\$2,050	108	\$22.60	\$0.62
	Minneapolis, MN	Portland, OR	\$3,640	93	\$40.12	\$1.09
Corn	Fremont, NE	Houston, TX	\$2,196	82	\$24.21	\$0.61
	Minneapolis, MN	Portland, OR	\$3,096	90	\$34.13	\$0.87
Soybeans	Council Bluffs, IA	Houston, TX	\$2,412	87	\$26.59	\$0.72
	Minneapolis, MN	Portland, OR	\$3,170	93	\$34.94	\$0.95

¹A unit train refers to shipments of at least 52 cars. Shuttle train rates are available for qualified shipments of more than 100 cars that meet railroad efficiency requirements.

Sources: www.bnsf.com, www.cpr.ca, www.csx.com, www.uprr.com

 $^{^{2}}$ Approximate load per car = 100 short tons: corn 56 lbs./bu., wheat & soybeans 60 lbs./bu.

Table 8
Tariff Rail Rates for U.S. Bulk Grain Shipments to U.S.-Mexico Border Crossings

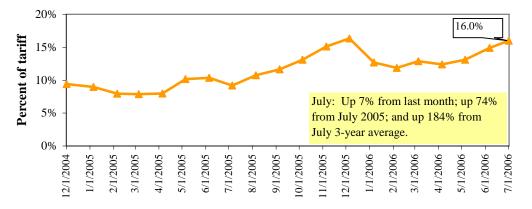
		U.S. Dulk Graili	ompinent.	3 to C.D. 1110		Crossings	
Effective date:					As % of		
	Origin	Border	Train		same month	Rate per	Rate per
Commodity	state	crossing region	size1	rate ²	last year	metric ton	bushel ³
Wheat	KS	Brownsville, TX	Shuttle	\$2,959	104	\$30.23	\$0.82
	ND	Eagle Pass, TX	Unit	\$4,474	83	\$45.71	\$1.24
	OK	El Paso, TX	Shuttle	\$2,235	99	\$22.84	\$0.62
	OK	El Paso, TX	Unit	\$2,540	104	\$25.95	\$0.71
	AR	Laredo, TX	Unit	\$2,600	109	\$26.57	\$0.72
	IL	Laredo, TX	Unit	\$3,405	107	\$34.79	\$0.95
	MT	Laredo, TX	Shuttle	\$3,980	93	\$40.67	\$1.11
	TX	Laredo, TX	Shuttle	\$2,274	105	\$23.23	\$0.63
	MO	Laredo, TX	Shuttle	\$2,840	104	\$29.02	\$0.79
	WI	Laredo, TX	Unit	\$3,623	106	\$37.02	\$1.01
Corn	NE	Brownsville, TX	Shuttle	\$3,543	114	\$36.20	\$0.92
Com	NE	Brownsville, TX	Unit	\$3,623\4	99	\$37.02	\$0.94
	IA	Eagle Pass, TX	Unit	\$3,773	113	\$38.55	\$0.98
	MO	Eagle Pass, TX	Shuttle	\$3,364\4	111	\$34.37	\$0.87
	NE NE	Eagle Pass, TX	Shuttle	\$3,764\\^4	109	\$38.46	\$0.98
	IA	Laredo, TX	Shuttle	\$3,696	113	\$37.76	\$0.96
	IA	Laredo, 1A	Siluttie	\$3,090	113	\$37.70	φ0.90
Soybean	IA	Brownsville, TX	Shuttle	\$3,318	115	\$33.90	\$0.92
	MN	Brownsville, TX	Shuttle	\$3,614	114	\$36.93	\$1.00
	NE	Brownsville, TX	Shuttle	\$3,127	116	\$31.95	\$0.87
	NE	Eagle Pass, TX	Shuttle	\$3,203	116	\$32.73	\$0.89
	IA	Laredo, TX	Unit	\$3,357	115	\$34.30	\$0.93

^TA unit train refers to shipments of at least 52 cars. Shuttle train are available for qualified shipments of more than 100 cars that meet railroad efficiency requirements.

Sources: www.bnsf.com, www.uprr.com

Figure 7

Railroad Fuel Surcharges, North American Weighted Average¹



¹ Weighted by each Class I railroad's proportion of grain traffic for the prior year.

 $Sources:\ www.bnsf.com,\ www.cn.ca,\ www8.cpr.ca,\ www.csx.com,\ www.kcsi.com,\ www.nscorp.com,\ www.uprr.com$

²Rates are based upon published tariff rates for high-capacity rail cars.

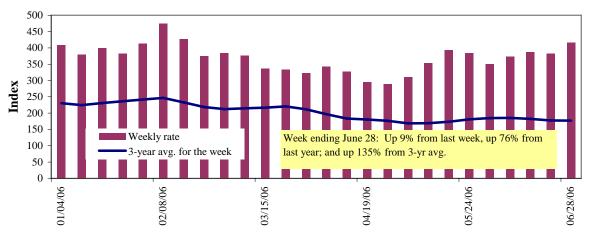
³Approximate load per car = 97.87 metric tons: Corn 56 lbs/bu, Wheat & Soybeans 60 lbs/bu

 $^{^4}$ High-capacity rate not available, rate estimated using published low-capacity tariff rate x 1.08

Barge Transportation

Figure 8

Illinois River Barge Rate Index - Quotes^{1,2}



¹ Index = percent of tariff rate; ²4-week moving average for the 3-year average

Source: Transportation & Marketing Programs/AMS/USDA

Table 9

Weekly Barge Rate Quotes: Southbound Barge Freight Twin Mid-Illinois Lower Cairo-Cities Mississippi River St. Louis Cincinnati Ohio **Memphis** Index¹ 6/28/2006 482 423 416 335 395 395 305 6/21/2006 442 384 298 323 272 382 323 9.58 \$/ton 6/28/2006 29.84 22.50 19.30 13.37 18.53 15.96 6/21/2006 27.36 17.72 11.89 15.15 13.05 8.54 20.43 Current week % change from the same week: 76 95 89 Last year 66 73 124 117 3-year avg. ² 113 128 135 153 202 199 145 492 438 430 403 403 352 **Index** July 361

571

593

573

Source: Transportation & Marketing Programs/AMS/USDA

Calculating barge rate per ton:

(Index * 1976 tariff benchmark rate per ton)/100

September

Select applicable index from market quotes included in tables on this page. The 1976 benchmark rates per ton are provided in map (see figure 9).

<u>Note</u>: The Illinois barge rate is for Beardstown, IL, La Grange Lock & Dam (L&D 8). The index, along with rate quotes and futures market bids are indicators of grain transport supply and demand.

Figure 9 **Benchmark tariff rates**

566



575

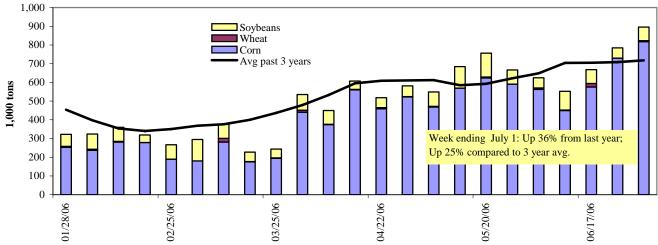
575

553

Index = percent of tariff, based on 1976 tariff benchmark rate; ²4-week moving average.

Figure 10

Barge Movements on the Mississippi River¹ (Locks 27 - Granite City, IL)



¹ The 3-year average is a 4-week moving average.

Source: Transportation & Marketing Programs/AMS/USDA

Table 10 **Barge Grain Movements (1,000 tons)**

Week ending 7/1/2006	Corn	Wheat	Soybean	Other	Total
Mississippi River					
Rock Island, IL (L15)	325	2	44	0	371
Winfield, MO (L25)	582	2	57	0	641
Alton, IL (L26)	822	3	71	0	897
Granite City, IL (L27)	818	5	73	0	897
Illinois River (L8)	174	2	8	0	184
Ohio River (L52)	36	22	20	0	79
Arkansas River (L1)	0	30	6	9	44
Weekly total - 2006	854	57	99	9	1,020
Weekly total - 2005	588	50	90	24	752
2006 YTD ¹	13,197	599	3,243	369	17,408
2005 YTD	11,298	828	3,867	366	16,359
2006 as % of 2005 YTD	117	72	84	101	106
Last 4 weeks as % of 2005 ²	102	102	102	102	100
Total 2005	23,761	1,620	7,276	731	33,388

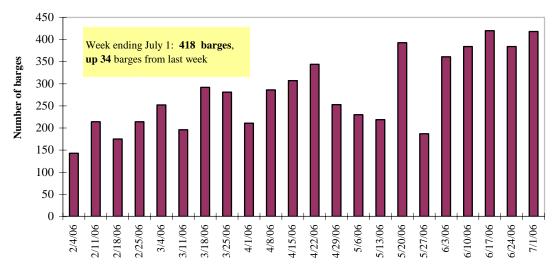
Weekly total, YTD (year-to-date) and calendar year total includes Miss/27, Ohio/52, and Ark/1; "Other" refers to oats, barley, sorghum, and rye.

Note: Total may not add exactly, due to rounding

Source: U.S. Army Corps of Engineers (www.mvr.usace.army.mil/mvrimi/omni/webrpts/default.asp)

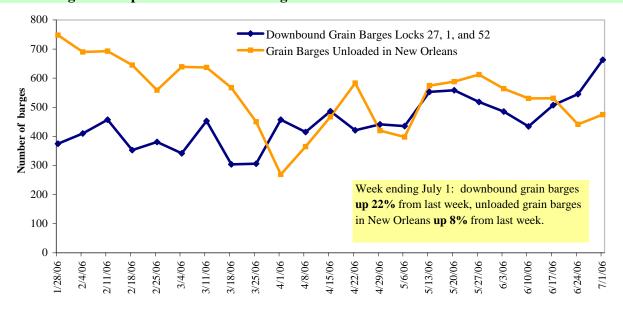
² As a percent of same period in 2005.

Figure 11 **Upbound Empty Barges Transiting Mississippi River Lock 27**



Source: Army Corps of Engineers

Figure 12 **Grain Barges for Export in New Orleans Region**



Source: Army Corps of Engineers and GIPSA

Truck Transportation

The **weekly diesel price** provides a proxy for trends in U.S. truck rates. Diesel fuel is a significant expense for truck grain movements, accounting for 37 percent of the estimated variable cost.

Table 11

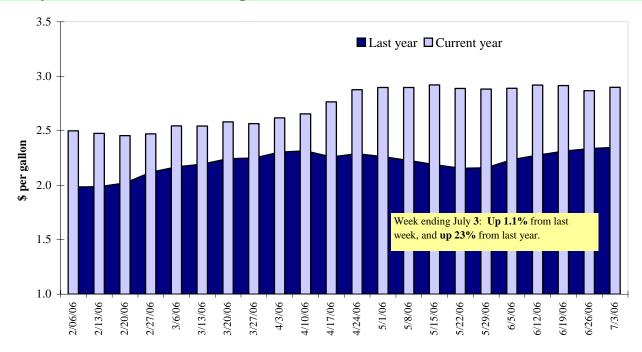
Retail on-Highway Diesel Prices¹, Week Ending 7/03/06 (US\$/gallon)

			Change from			
Region	Location	Price	Week ago	Year ago		
I	East Coast	2.874	0.010	0.504		
	New England	2.948	-0.004	0.463		
	Central Atlantic	2.951	-0.005	0.476		
	Lower Atlantic	2.834	0.018	0.519		
II	Midwest ¹	2.887	0.068	0.559		
III	Gulf Coast ²	2.845	0.023	0.555		
IV	Rocky Mountain	2.958	-0.002	0.630		
V	West Coast	3.056	-0.012	0.589		
	California	3.119	-0.021	0.565		
Total	U.S.	2.898	0.031	0.550		

¹Diesel fuel prices include all taxes.

Source: Energy Information Administration/U.S. Department of Energy (www.eia.doe.gov)

Figure 13
Weekly Diesel Fuel Prices, U.S. Average



Source: Retail On-Highway Diesel Prices, Energy Information Administration, Dept. of Energy

²Same as North Central

³Same as South Central

Grain Exports

Table 12

U.S. Export Balances and Cumulative Exports (1,000 metric tons)

Wheat						Corn	Soybeans	Total	
Week ending ¹	HRW	SRW	HRS	SWW	DUR	All wheat			
Export Balances									
6/22/2006	1,094	481	1,181	762	252	3,770	9,214	1,954	14,938
This week year ago	1,789	256	1,305	487	108	3,946	5,809	1,339	11,094
Cumulative exports-crop year ²									
2005/06 YTD	328	177	417	258	57	1,237	42,220	22,618	66,075
2004/05 YTD	492	128	458	113	48	1,238	37,336	28,476	67,050
YTD 2005/06 as % of 2004/05	67	138	91	228	119	100	113	79	99
Last 4 wks as % of same period 2004/05	58	184	91	151	241	93	152	140	130
2004/05 Total	9,407	3,217	8,083	4,773	686	26,117	44,953	29,878	100,948
2003/04 Total	12,697	3,785	6,928	4,895	1,053	29,359	47,704	24,108	101,171

¹ Current unshipped export sales to date

Note: YTD = year-to-date. Crop year: wheat = 6/01-5/31, corn & soybeans = 9/01-8/31

Source: Foreign Agricultural Service/USDA (www.fas.usda.gov)

Table 13 **Top 5 Importers**¹ of U.S. Corn

Week ending 06/22/06	Т	otal Commitme	% change	Exports ³	
	2006/07	2005/06	2004/05	current CY	
Crop Year (CY)	Next CY	Current CY	Last CY	from last CY	2004/05
		- 1,000 mt -			- 1,000 mt -
Japan	746	16,076	14,620	10	16,429
Mexico	243	6,443	5,704	13	6,278
Taiwan	0	4,952	4,289	15	4,690
Egypt	0	3,560	3,596	(1)	4,563
Korea	1	4,982	1,672	198	2,268
Top 5 importers	990	36,014	29,881	21	32,143
Total US corn export sales	1,751	51,433	43,145	19	
Top 5 importers' share of					
U.S. corn export sales	57%	70%	69%		
USDA forecast, June 2006	54,610	51,440	46,078	12	

⁽n) indicates negative number.

² Shipped export sales to date, new crop year now in efect for wheat

¹Based on FAS 2004/05 Marketing Year Ranking Reports - www.fas.usda.gov; Marketing year = Sep 1 - Aug 31.

²Cumulative Exports (shipped) + Outstanding Sales (unshipped); FAS Weekly Export Sales Report.

 $^{^3}$ FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi_rpt.htm.

Table 14

Top 5 Importers¹ of U.S. Soybeans

Week ending 06/22/06	Total Commitments ²			% change	Exports ³
	2006/07	2005/06	2004/05	current CY	
Crop Year (CY)	Next CY	Current CY	Last CY	from last CY	2004/05
		- 1,000 mt -			- 1,000 mt -
China	1,867	9,635	11,848	(19)	11,850
Mexico	40	3,368	3,263	3	3,579
Japan	393	2,868	3,005	(5)	3,289
Taiwan	0	1,679	1,534	9	1,585
Indonesia	0	1,136	929	22	1,079
Top 5 importers	2,300	18,687	20,578	(9)	21,382
Total US soybean export sales	3,195	24,572	29,815	(18)	
Top 5 importers' share of U.S.					
soybean export sales	72%	76%	69%		
USDA forecast, June 2006	29,670	24,490	30,019	(18)	

⁽n) indicates negative number.

Table 15

Top 10 Importers¹ of U.S. Wheat

Week ending 06/22/06	Total Commi	tments ²	% change	Exports ³
	2006/07	2005/06	current CY	
Crop Year (CY)	Current CY	Last CY	from last CY	2005/06
	- 1,	000 mt -		- 1,000 mt -
Nigeria	195	396	(44)	3,098
Japan	736	637	16	3,061
Mexico	646	468	38	2,625
Iraq	0	158	(100)	1,237
Philippines	673	339	99	1,878
Egypt	233	168	39	1,952
Korea, South	249	224	11	1,191
Venezuela	157	174	(10)	1,085
Taiwan	199	149	33	953
Italy	149	154	(4)	748
Top 10 importers	3,040	2,469	23	17,827
Total US wheat export sales	5,006	5,184	(3)	
Top 10 importers' share of				
U.S. wheat export sales	61%	48%		
USDA forecast, June 2006	24,490	27,220	(10)	

⁽n) indicates negative number.

¹Based on FAS 2004/05 Marketing Year Ranking Reports - www.fas.usda.gov; Marketing year = Sep 1 - Aug 31.

²Cumulative Exports (shipped) + Outstanding Sales (unshipped).

 $^{^3}$ FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi_rpt.htm.

¹Based on FAS 2005/06 Marketing Year Ranking Reports - www.fas.usda.gov; Marketing year = Jun 1 - May 31.

²Cumulative Exports (shipped) + Outstanding Sales (unshipped); FAS Weekly Export Sales Report.

 $^{^3}$ FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi_rpt.htm.

Table 16 **Grain Inspections for Export by U.S. Port Region (1,000 metric tons)**

Port	Week ending	,	<u> </u>	2006 YTD as	Last 4-wee	eks as % of	Total ¹
	06/29/06	2006 YTD ¹	2005 YTD ¹	% of 2005 YTD	2005		2005
regions	00/29/00	2000 11D	2003 1 1 D	% 01 2005 1 1 D	2005	3-yr. avg.	2005
Pacific Northwest							
Wheat	194	5,616	5,085	110	209	148	10,801
Corn	284	5,099	5,161	99	106	131	10,130
Soybeans	62	2,496	3,298	76	121	132	6,225
Total	540	13,212	13,544	98	136	138	27,156
Mississippi Gulf							
Wheat	123	2,065	2,651	78	85	97	4,643
Corn	676	17,677	13,820	128	125	125	28,202
Soybeans	136	7,287	8,118	90	128	133	14,793
Total	934	27,029	24,589	110	121	123	47,638
Texas Gulf							
Wheat	44	3,105	3,011	103	40	35	7,743
Corn	0	1,203	292	411	362	887	812
Soybeans	0	15	6	260	0	0	36
Total	44	4,323	3,309	131	54	49	8,591
Great Lakes							
Wheat	18	474	752	63	69	97	2,067
Corn	58	586	233	252	207	219	796
Soybeans	0	38	27	140	0	93	828
Total	76	1,1098	1,012	108	123	143	3,691
Atlantic							
Wheat	0	153	97	158	189	300	301
Corn	0	327	48	678	269	808	249
Soybeans	0	298	419	71	n/a	150	801
Total	0	779	564	138	209	252	1,352
U.S. total from ports	s ²						
Wheat	378	11,413	11,595	98	85	92	25,556
Corn	1,018	24,892	19,555	127	146	140	40,189
Soybeans	197	10,135	11,868	85	96	128	22,683
Total	1,593	46,440	43,018	108	122	126	88,428
1 Includes weekly revisions							

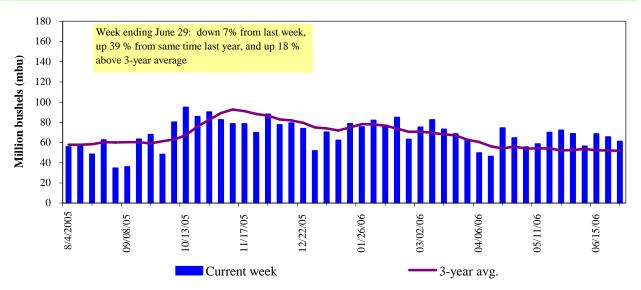
¹ Includes weekly revisions

Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov); YTD= year-to-date; n/a = not applicable

The United States exports approximately one-quarter of the grain it produces. On average, it includes nearly 45 percent of U.S.-grown wheat, 35 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 49 percent of these U.S. export grain shipments departed through the Mississippi Gulf region in 2005.

² Total includes only port regions shown above

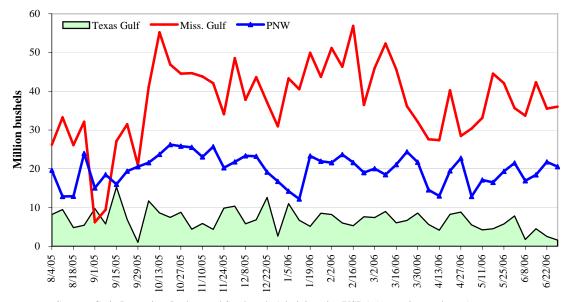
Figure 14
U.S. grain inspected for export (wheat, corn, and soybeans)



Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov)

Note: 3-year average consists of 4-week running average

Figure 15
Weekly U.S. Grain Inspections: U.S. Gulf and PNW (wheat, corn, and soybeans)



 $Source: \ Grain \ Inspection, Packers \ and \ Stockyards \ Administration/USDA \ (www.gipsa.usda.gov)$

June 29, % change from:	MS Gulf	TX Gulf	U.S. Gulf	PNW
Last week	up 1	down 37	down 1	down 6
Last year (same week)	up 67	down 67	up 42	up 41
3-yr avg. (4-wk run. avg)	up 20	down 70	up 6	up 46

Ocean Transportation

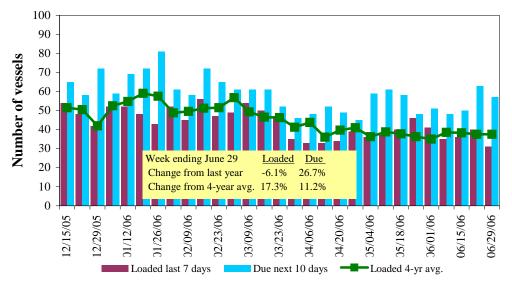
Table 17

Weekly Port Region Grain Ocean Vessel Activity (number of vessels)

				Pacific	Vancouver
		Gulf		Northwest	B.C.
		Loaded	Due next		
Date	In port	7-days	10-days	In port	In port
6/29/2006	23	31	57	7	5
6/22/2006	17	40	63	7	6
2005 range	(1157)	(1056)	(1876)	(216)	(017)
2005 avg.	27	39	53	9	7

Source: Transportation & Marketing Programs/AMS/USDA

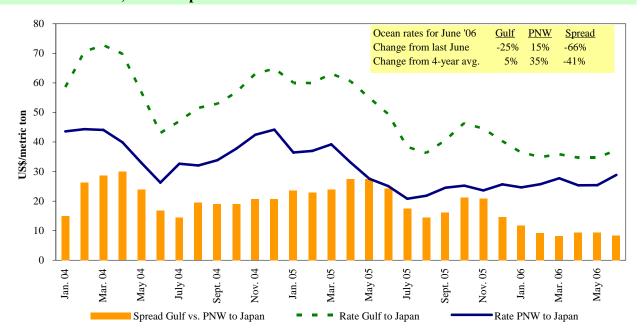
Figure 16
U.S. Gulf¹ Vessel Loading Activity, 2005/06



 $Source: Transportation \ \& \ Marketing \ Programs/AMS/USDA$

 $^1\mbox{U.S.}$ Gulf includes Mississippi, Texas, and East Gulf.

Figure 17 **Grain Vessel Rates, U.S. to Japan**



Source: Baltic Exchange (www.balticexchange.com)

Table 18

Ocean Freight Rates For Selected Shipments, Week Ending 7/01/06

Export	Import	Grain	Loading	Volume loads	Freight rate
region	region	types	date	(metric tons)	(US\$/metric ton)
U.S. Gulf	South Korea	Hvy Grain	Jul 5/10	55,000	36.00
Ukraine	Morocco	Hvy Grain	Jun 19/26	20,000	20.00
United Kingdom	Thailand	Wheat	Feb 25/Mar 10	42,000	21.50
Gt Lakes/St. Lawrence	Jordan ¹	Wheat	Jun 15/30	22,709	54.50
Australia	Germany	Canola	Apr 15/30	55,000	34.00
Brazil	N. France	Grains	Mar 12/20	25,000	26.00
River Plate	Algeria	Hvy Grain	Jun 20/30	20,000	44.75
River Plate	Algeria	Hvy Grain	May 20/25	25,000	37.00
River Plate	Poland	Hvy Grain	May 20/ Jul 10	30,000	42.00
River Plate	Poland	Hvy Grain	May 20/30	30,000	42.00

Rates shown are for metric ton (2,204.62 lbs. = 1 metric ton), F.O.B., except where otherwise indicates; op = option

Source: Maritime Research Inc. (www.maritime-research.com)

¹75 percent of food aid from the United States is required to be shipped on U.S. flag vessels. The vessels are limited in availability resulting in higher rates. In addition, destinations receiving food aid generally lack adequate port unloading facilities, requiring the vessel to remain in port for a longer duration than normal.

Figure 18
Ocean Rates¹ for Containerized Shipments to Selected Asian Countries



¹Rates are weighted by shipping line market share and destination country.

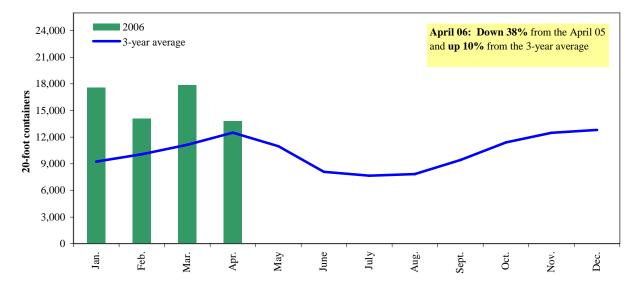
Countries include: Animal Feed: Busan-Korea (7%), Kaohsiung-Taiwan (42%), Tokyo-Japan (28%), Hong Kong (13%), Bangkok-Thailand (10%) and soybeans: Busan-Korea (1%), Keelung-Taiwan (81%), Tokyo-Japan (17%), Bangkok-Thailand (<1%), Hong Kong (1%)

Source: Ocean Rate Bulletin, Quarter 1, 2006, Transportation & Marketing Programs/AMS/USDA

Container ocean freight rates – average rate per twenty-foot equivalent unit (TEU) weighted by shipping line market share and trade route.

During 2005, containers were used to transport 4 percent of total U.S. grain exported, and 5 percent of total U.S. grain exported to Asia.

Figure 19 **Monthly Shipments of Containerized Grain to Asia**



Source: Port Import Export Reporting Service (PIERS), Journal of Commerce

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